

INTEGRATING NEW TECHNOLOGIES FROM NURSERY TO FIELD

A LOOK AT WHAT'S HAPPENING AROUND THE WORLD

October 2021







- □ Family owned business, founded in 1987 by owner Hans Björkemar
- Head office and production in Landskrona
- □ 48 employees
- □ Working through a network of dealers, agents and representatives
- □ References: projects in 65 countries, currently active in +/- 30 countries

Who is BCC

OUR BRANDS AND EQUIPMENT RANGE

□ Forest Seed Centres

- Cone and seed pod processing equipment
- D Drying chambers
- Seed extraction, separation, cleaning and grading.

Forest Nurseries

- Growing trays (>40 tray models)
- Growing tray cleaning and sterilising
- Production equipment including stackers/destackers, media mixing and tray filling, seed sowing
- Manual work stations for setting of cuttings, plant grading, plant packing
- FiberCell (degradable paper growing system)
- Conniflex treatment (pine weevil in Europe)
- Semi-auto and fully automatic packing lines
- Pallet handling systems
- Travelling irrigation booms for greenhouses, shade areas and open grow-out areas
- Black-out systems
- Nursery-in-a-Box concept

Planting systems

• Pottiputki tubes and carrying equipment

FIBERCELL

Plant the Planet

DI Design Since 1970

What we do



SWEDEN











Conniflex and Automatic Packing Line

- Conniflex: combination of hydrofix (glue) and sand as a protection against European Pine Weevil
- □ Productivity of Packing line: 5 boxes per minute
- □ Capacity: 100 seedlings per box
- Features: box as a rip cord which allows the box to be used as a holder during planting







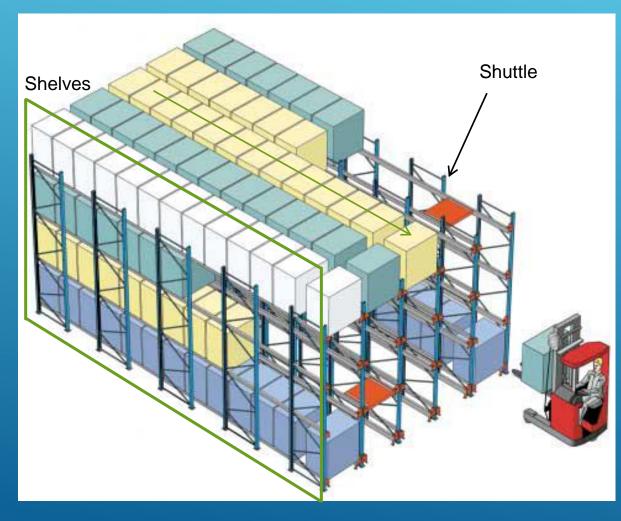


SSP selling 145 million seedlings annually
Newest development:
cold storage facility of 7200m2
Capacity: 20.000 pallets – 42 million plants











Cold storage warehouse

- Schematic image of deep stacking rack.
 Pallets shunted on shuttles.
- General Forklift loading/unloading pallets.









40 million seedlings stored at minus 4°C









SSP uses a logistics company to manage cold storage facility including loading and transport to field.



Each pallet has a unique barcode containing all information









□ Standard pallet on shuttle



Shipping platform – standardised racks for ease, efficiency and reducing errors in supply. Transporting 20-25 loads per day in high season.



SWEDEN

Distribution of cold storage warehouses in Sweden

- □ trend is towards fewer but larger units.
- customer trend is towards having plants delivered by logistics company and not collecting by themselves.















Transport

- □ Standardised and dedicated trucks with semi-trailers and piggy-back forklift.
- Semi-trailers allow for better flexibility offloaded on site as per customer's confirmed GPS position.
- Feedback given to customers by sms when plants delivered.
- □ Optimising comms = time and money



SWEDEN









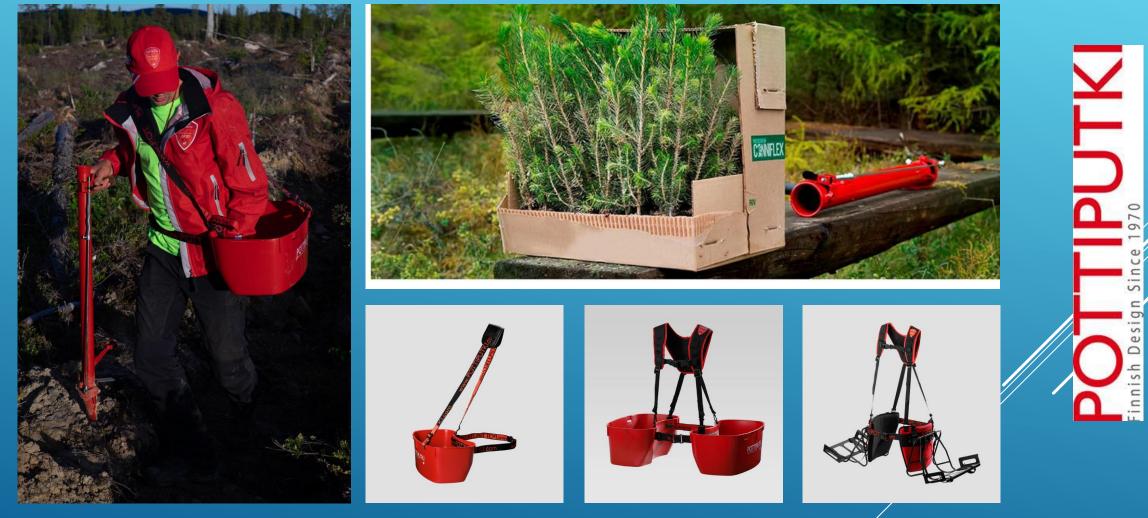
Transport and infield handling

- Easy to access sites and deliver plants.
- External factors to protect against: sun/heat rain/snow/cold.
- Cover with protection cloth if needed.









Infield handling and planting

- Box with ripcord doubles as carrying unit in combo with Pottiputki box-carrier.
- □ Seedlings packed into kidney buckets for planting.







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Annual plantings - Sweden

- □ 400 million seedlings planted annually
- 97% of containerised seedlings in Sweden planted using Pottiputki planting system.
- □ 3% planted mechanically.
- Average productivity is 2000-2500 plants/person/day.











Packing line (open crates)

consists of manual selection and grading (manual workstation) and automated packing into open crates.





Packing line (open crates)

- Predetermined number of seedlings packed into each crate.
 Production capacity: 3-4 crates per minute
- Crates loaded into rack which fits delivery trucks.







BCC-StoraEnso fully auto packing line (2021)

- Productivity: 6-7 boxes per minute
- □ Technology: using wrap-around system (box folds around plants instead of plants packed into box)
- Capacity: fully adjustable depending on how many rows picked up from tray e.g. 50cc plugs fit 140 per box (30x40cm)







Annual plantings - Finland

- □ 160 million seedlings planted annually
- □ 96% of containerised seedlings in Finland planted using Pottiputki planting system.
- □ 4% planted mechanically.
- Average productivity is 2000-2500 plants/person/day.



BRAZIL





BRAZIL



Packing in nursery
Manual selection and grading in the nursery before packing into lugboxes.





BRAZIL



Transport and infield handling

- Logboxes stacked in trucks for delivery.
- □ Infield lugboxes are kept protected under shade next to compartments.
- U Where plants are sent in trays, seedlings extracted from tubes on roadside for infield planting.
- Semi-mechanical and mechanical planting systems introduced





CHILE









- Manual packing lines
 Capacity: 24 workstations, three-level packing line
 Productivity: 9000 plants/person/day





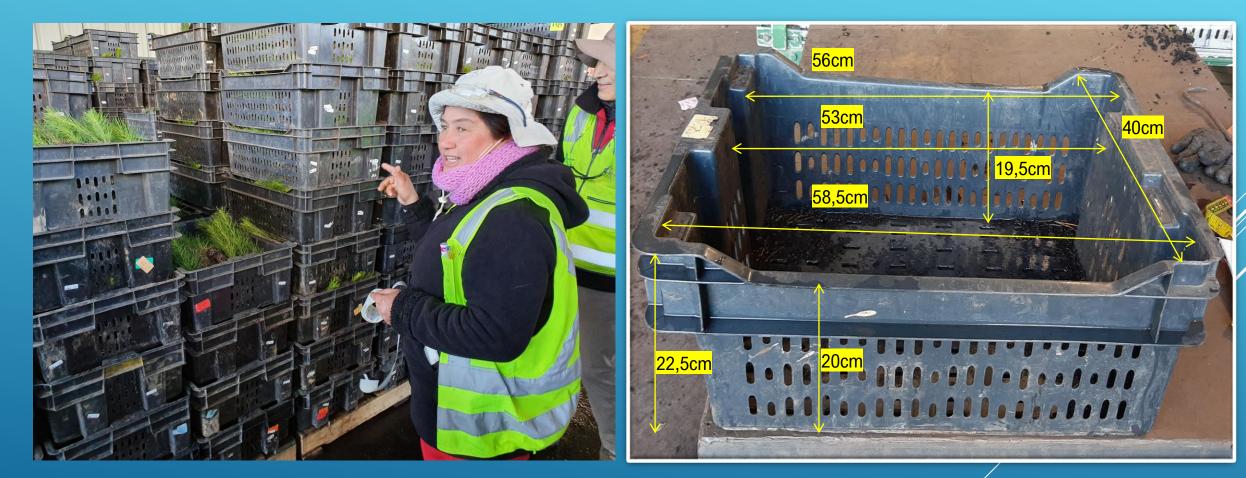


Manual packing lines Random quality checks done after packing

□ All crates labelled with barcodes with detailed information of species, quality specs etc



CHILE



Manual packing lines

- □ 80-100 plants packed per crate
- Seedlings packed into plastic crates which are bulked up for despatch (500.000+ stocks at full capacity)
- All crates labelled with barcodes with detailed information of species, quality specs etc



CHILE



□ Packing crates designed to stack on top of each other and by turning them the crates are nesting.







Loading and transport
Crates are palletised and loaded into delivery trucks
More efficient than manual handling of individual crates.





CHILE



Infield handling
Seedlings (60-80) loaded into buckets with shoulder straps for infield planting
Majority of infield planting done manually











ARGENTINA











Manual packing

- Seedlings removed from tubes and placed on plastic sheet
- Quality check done simultaneously
- **5**4 seedlings per bundle
- □ 7000-8000 seedlings/person/day
- □ If roots not properly consolidated, rootplugs damage during transport



ARGENTINA





Loading and transport

- □ 128 bundles per trolley
- □ Trolleys loaded directly onto trucks (4 trolleys per truck); +/- 30.000 seedlings per truck
- □ Infield issues:
 - plastic waste;
 - limited time from delivery to planting (drying out, disease, root bridging),
 - need to repack into planting buckets (overall labour intensive packing system)



ARGENTINA



Manual planting

- Seedlings carried in planting crates
- Plant spades
- 1ha/person/day
- Pine: 1111spha, Euc: 1250spha
- Hilly terrain



Mechanical planting

- Tractor-drawn mechanical planter (1-2 persons)
- 5ha/unit/day
 Pine: 1111spha, Euc: 1250spha
- □ Flat terrain, well prepared sites



USA



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USA





Manual packing systems

Tractor-drawn customised trailer for QC and packing in the nursery





Manual packing systems Packing stations in dedicated despatch house









Packing boxes

Plastic lined boxes used in many nurseries for packing conifer seedlings







AUSTRALIA







AUSTRALIA



Transport and infield planting

- Seedlings packed and despatched both in boxes and in trays
- Seedlings treated at roadside and repacked into softbags (if transported in cardboard boxes)
- □ Infield planting done with planting shovel and Pottiputki tubes















QC and Manual packing

- QC done at nursery on manual work stations Packed into crates or consolidating into trays for despatch









Transport and infield handling

- Pre-treatment before loading and despatch
- □ Infield holding areas
- Removing plants from inserts to pack into buckets for infield planting





Infield planting

- Treatment of seedlings for pests at roadside before packing plants in planting buckets
- Planting tubes becoming the standard in Indonesia for infield planting
- Productivity: 3 units/ha (this includes preparing two holes for ferts and one for the seedling)
- □ Spacing: 1111-1600 spha
- Mechanised planting trialled











MALAYSIA







Transport and infield handling

- Smaller 4WD trucks used for deliveries poor road conditions, smaller compartments distributed over a large area
- Make-shift holding areas infield on roadside



MALAYSIA



Infield planting

- Undulating topography in Sarawak
- □ Seedlings carried in soft bags
- □ Planting done with a planting spade (sandak) planters carry measuring sticks for spacing
- □ Productivity: 2-5 units per ha (depends on skill, terrain and slash)
- □ Spacing: 1111-1600 spha





CHINA









CHINA



Transport and infield planting

- Most seedlings packed and despatched in plastic crates
 Infield planting done with modified Pottiputki tubes equipped with gel dosing units





RUSSIA





RUSSIA





Packing and despatch

- **QC** and packing done at manual multi-level packing stations
- Boxes are placed on Euro pallets (4 000 5 000 plants per pallet depending on plant size and box sizes)
- Pallets stored in cold storage from moment of packing until spring when planting.
- Pallets sent to terminals and distribution points where the boxes are loaded onto smaller vehicles, pick-ups and others for further transportation out to the actual planting sites.
- □ Plants planted by tubes or a kind of planting dibble.
- □ In flat terrain, tractor mounted planting machines are used sometimes.



MECHANISATION: CURRENT AND FUTURE



MULTI-CUP SORTING & GRADING LINE



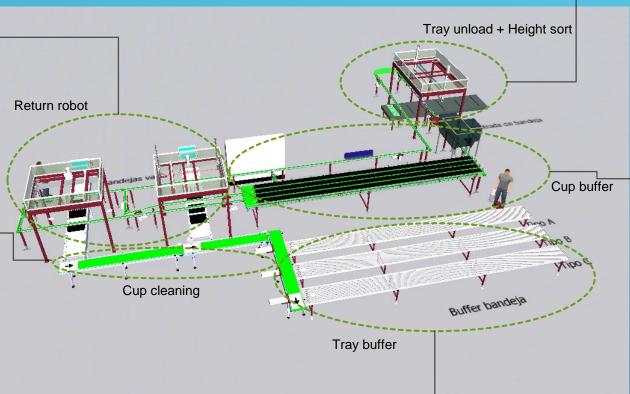
Each buffer fills one complete tray by robot arms



Cups turned upside down and compressed air used to blow clean



Trays accumulated on buffer conveyors



Production capacity:
7.200 plants per hour @ 8.5hrs workday
61.200 plants per day

Labour required:4 people in the workstations.One person required to feed trays into the Grading line



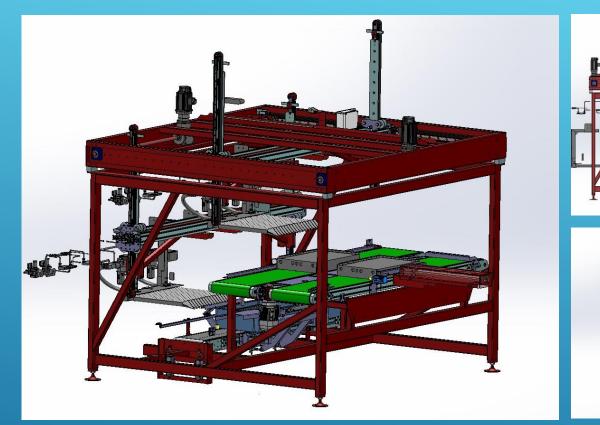
- Tray unload: gripper with deplugging to remove seedlings
- Height sensor sorting plants in three classes + waste



Seedlings in cups moved into cup buffersEach buffer holds 88 seedlings



AUTO PACKING INTO PLASTIC CRATES



Process:

- □ Specialised grippers (with inflatable cushions) remove seedlings from holder
- Currently set up for paper grown seedlings.
- Modifications needed for tube/insert grown seedlings.

Production capacity: G trays (88) per minute

Labour required: 1-2 persons





MECHANISED PLANTING





Mechanised planting systems

- □ Introduced in various location including South Africa, South America and South East Asia.
- Indicative productivities ranging from 1.7ha/day per unit (South East Asia) to a claimed 900 seedlings/hr (Brazil, 3-head unit refer Komatsu D61EM Planter article, Forsilvitech Jul/Aug2020).



MECHANISED PLANTING: FACTORS FOR CONSIDERATION



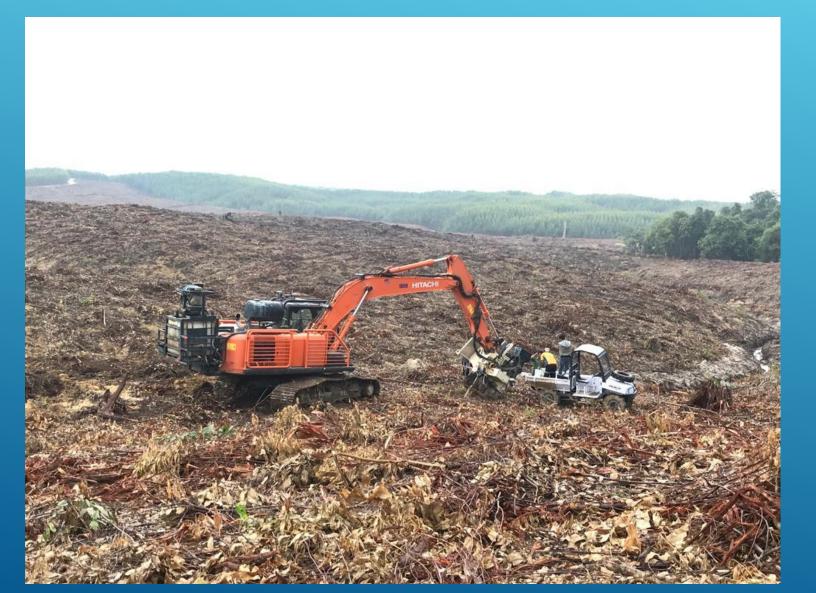




- □ Seedling count for size
- □ Seedling volumes for area
- Requires good seedling form (straightness)
- Logistics how to get seedlings to machine//imited carrying capacities
- Replenishment time of carousels/pods, machine idle time cassettes take time to change



MECHANISED PLANTING: FACTORS FOR CONSIDERATION



- □ Access to compartments
- □ Terrain
- Row alignment (up-down slope)
- In places like Indonesia labour still cheaper option
- Slash management opening up planting point takes time



BRIDGING THE GAP BETWEEN NURSERIES AND MECHANISED PLANTING







Future development

- Dovetailing nurseries and infield planting especially mechanical planting, requires an efficient and effective solution getting the seedling from the nursery all the way to the planting hole.
- This involves the complete supply chain: packing, transport, infield handling and linking up with the mechanical planter.